



## Managing a complex fleet transition quickly for Allianz

“Protecting our 2,600 colleagues who drive on business is a real focus for us. By leaving our existing provider, we could challenge the driver risk management process and benefit from new ways of working. But it was daunting to have to review our entire fleet supply chain.”

Kate Andrews, Senior Procurement Officer – Global Mobility, Allianz

When Allianz approached DriveTech about working with us directly, we offered consultative support to help them set up a new service. Allianz knew that behaviour-led interventions were the best fit for their business. And, there was potential to support them globally and with their own customers. It was an exciting partnership that would benefit their fleet, health and safety, sales and international teams.

Our IT system was flexible enough to handle the many complexities of Allianz’ business. This included a complex group structure, bespoke invoicing and new arrangements with their fleet management partner. The DriveTech team were able to handle all of this on our system, without the need for any IT development.

Rob Barfield, Strategic Account Manager 

“We were a bit wary of the compromises we’d have to make to fit a supplier’s system. DriveTech took the time to understand our objectives and how to meet them. They kept their promises and launched a great system that worked exactly as we needed it to, from the driver level, through to the fleet team. I was delighted – my concerns were addressed and I had lots of positives to share with the business after the transition.”

Kate Andrews, Senior Procurement Officer 

Our consultative support helped Allianz challenge their entire supply chain to meet their new objectives, and work together more effectively. Their fleet team now has greater visibility of what’s happening and more tools in which to prevent collisions, keep their people safe and help their overall wellbeing behind the wheel.

Rob Barfield - Strategic Account Manager 

“Restructuring our supply chain took some effort but has definitely proved worthwhile. We now have direct control of our driver risk. We can act quickly to identify and mitigate on-road risk, all to protect our colleagues. We’re absolutely delighted to have DriveTech on board.”

Kate Andrews, Senior Procurement Officer 

If you would like further information on driver training and risk management for your fleet, please get in touch on [tellmemore@drivetech.co.uk](mailto:tellmemore@drivetech.co.uk) or 01256 610907